



HART RESOURCES INC.

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OBJECTIVE

To teach courses that develop students' capabilities for meaningful communication through impactful speeches, healthy conversation, fluent listening, and effective writing.

EDUCATION

2001 - 2004 / Pacifica Graduate University / Carpinteria, California
MA in Counseling Psychology

1998 - 2000 / Charter Oak State College / New Britain, Connecticut
BA in General Studies (Emphasis on Literature and Business)

FACULTY POSITIONS

- 2018 - 2020 / Ramapo College's Anisfield School of Business / Mahwah, New Jersey / Adjunct faculty
- Designed and taught courses in communication theory and practice, and organizational behavior.
- 2013 - 2017 / Cornell's School of Industrial and Labor Relations / New York, New York / Adjunct faculty
- Designed and taught certificate programs in business writing, cross-cultural communication, and managing organizational culture.

PROFESSIONAL POSITIONS

- 1986 - 2020 / The Forum Corporation (now AchieveForum) / Boston, Massachusetts / Senior Consultant
- Traveled 45 weeks a year delivering leadership programs for national and international clients on a diverse range of subjects including presentation and delivery, meeting leadership, training facilitation, strategic thinking, and influence.
 - Performed long-term training roles with national and international clients including Dupont, Time Warner, Transocean, Credit Suisse, Kellogg's, and State Farm (a complete client list follows).
 - As master facilitator, developed and coached trainers, classroom teachers, and meeting leaders.
- 1986 - 2020 / Hart Resources, Inc. / Chestnut Ridge, New York & Spruce Pine, North Carolina / President
- Designed *Writing for Business*, a required course from 2000 to 2017 in ExxonMobil's worldwide professional growth curriculum.
 - Designed and delivered customized professional development training in presentations, business writing, and influence to contracted clients such as NPD, Bayerische Landesbank, and Mutchler, Inc.
 - Consulted organizations large and small in developing learning curricula.
 - Coached corporate executives in public and internal communication skills.
- 1984 - 1986 / The Great Amwell Co. / New York, New York / Director of Business Affairs
- Managed pre- and post-production for feature and television production company.
- 1981 - 1984 / J. Michael Bloom Agency / New York, New York / Head Agent
- Led a department of four agents; developed junior agents.
 - Fielded offers for 200 commercial actors; helped grow their careers.



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1978 - 1981 / *Curtis Brown Management* / New York, New York / *Senior Talent Manager*

- Managed the commercial careers of an exclusive portfolio of thirty actors.

1975 - 1978 / *William D. Cunningham Agency* / New York, New York / *Agent*

- Fielded offers for a portfolio of commercial actors.

EXPERIENCE

1990 - 2018 / Traveled extensively throughout North and Latin America, Asia, and Western and Eastern Europe.

2004 - 2007 / Led family and individual therapy sessions toward New York State licensure.

2003 / Served on the faculty of the first management development program for the newly founded Department of Homeland Security.

1997 - 2001 / Consulted *Living in Brazil*, an executive relocation firm, with offices in Brazil and New York.

1997 - 2000 / Served as senior consultant for Forum Corporation in a multi-year build of a management learning system for DuPont of São Paulo, Brazil.

2000 / Co-led wilderness development experiences for Animas Valley Institute of Durango, Colorado.

1955 - 2000 / Lived and worked or schooled in Brazil, Canada, Germany, and Saudi Arabia.



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CLIENT LIST

Abbey National - U.K.
Abbott Vascular - China
Advo Corp.
Aflac
AIG
Alexander & Alexander
Ambac - U.K.
Amgen
American Express
American Reinsurance
Ameriprise
AmerisourceBergen
AOL - India, U.K.
Aramark
Ashland Chemical
AT&T
AT&T Universal Card
AXA Equitable
Banawi I. G. - Saudi Arabia
Bank of America - Hong Kong
BayBanks
Barclays Capital
Bayerische Landesbank
BDO
Bell Laboratories
Bergen Brunswig
BorgWarner
BHPBilliton
British Sugar - U.K.
Brown-Forman - Germany
Cahner's Publishing
Campbell's Foods
Carnegie Corp.
CASA New Jersey
Center for Court Innovation
Citibank
CitiCapital
Coca-Cola
Cognizant
Colgate Palmolive
Columbia Threadneedle
Commerce Clearing House
Commonwealth
Core Development Group
Cornell University SILR
Covidien - China
Credit Suisse
Crown Worldwide - Panama
Deloitte
Dept. of Homeland Security
Digital Equipment
Disney
Dow Jones
DSM iHealth
Dun & Bradstreet
Duke Energy
DuPont - Brazil
Edgell Communications
Edgewell
Eisai Pharmaceutical
Enterprise Prods.
Envestnet
Equifax
ERESC
EY
Executive Perspectives
ExxonMobil
Federal Reserve Bank
Ferring Pharmaceuticals
Fidelity
First USA Bank
FleetBoston
Forum Corp.
Fox Sports West
GE Capital
General Motors
Genpact
Gibraltar Securities
GMAC
Goldman Sachs
Green Meadow Waldorf School
Grant Thornton
GTE
Guy Carpenter
Hartford Insurance
HBO
Honda Motors
Honeywell
HP
IBM
Internal Revenue Service
Interactive Data
Internationale
Janssen Pharmaceutica
JCI
Johnson & Johnson
Johnson Controls
Kodak - Mexico, Chile
Kellogg's
Kidder Peabody
Laticrete
Mars Canada
Marsh & McLennan
MCI - U.K.
Merck
Merrill Lynch
Metromedia
Millipore Sigma
Mirant Corp.
MMC Corp.
Moore Capital
Morgan Stanley
MUFG Bank
Mutchler - Puerto Rico
NCR - South Korea
NASDAQ
Nationstar
Nelson - Canada
NY Stock Exchange
Northwest Airlines
Novo-Nordisk
NPD Group
Otis Elevator - India, South Africa
OxyChem
Pall Corp.
PNC Bank
PSE&G
Pearson Education
Pepperidge Farm
PepsiCo
PerkinElmer
Pershing
Pfizer
Pharmacia
Pharmavite
Philip Morris
Pitney Bowes
Pratt & Whitney - Ukraine
Prentice Hall
Prestige Auto
Prudential
PwC
Quintiles
Ramapo College of NJ
Roche
Sallie Mae
SC Johnson
Sero Labs
Sheraton Hotels
Sherwin-Williams
Shift Group
Solvay - Belgium, Brazil,
China
Stackpole Contracting
Standard & Poors
Stanley Works Tools
Starwood Hotels
State Farm
State Street
SunGard
SWIFT
Swiss Re - Hong Kong
Syngenta
Synthes - Switzerland
Thermo Electron
Thomson Financial
Time Inc.
Time Warner
Transocean - Egypt, Malaysia
Travelers Insurance
UNICEF
Ultimate Risk Solutions
Unisys
University of Hartford
UNUM
Vanguard Group
Wang Laboratories
Weill Medical College
Weiserlock
Wells Fargo Bank
Western Union
Westvaco
William Blair
Wyeth